



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL RFP #091125
Entitled**

Public Utility Equipment with Related Accessories and Supplies

The following advertisement was placed July 24, 2025, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, July 25, 2025 in South Carolina’s *The State*, the *Deseret News*, Oregon’s *Daily Journal of Commerce*, July 27, 2025 in the *Salt Lake Tribune* and July 24, 2025 and July 31, 2025 in *USA Today* and *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Utility Equipment with Related Accessories and Supplies to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 11, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

3M Trades Supply, DBA, Trademark Industrial	Johns Storage
Above and Beyond Networks	Jordan Ford
Advanced Turf Solutions	JP Outfitters Incorporated
AlmsTravel, LLC	Julian Ceasar
Altec Industries, Inc.	Ken's Truck Repair, Inc.
Aluforce, Inc.	Lakeland Lincoln Mercury
Anderson UnderBridge	LAL Acquisition, Inc.
ASA Builders	Makinex USA, LLC
Atlas Toyota Material Handling, LLC	Manufacturers Solutions Team
Behnke Enterprises, Inc.	Master Tech Truck & Equipment, LLC
Berntsen International, Inc.	MAZIO ATTACHMENTS, LLC

Bidr Technologies, Inc.	Mechtronics Controls, LLC
Bohringer Group	Merlo America, LLC
Brightly Software, Inc.	Montel, Inc.
C&C Manufacturing	New Tech Solutions, Inc.
Carco Industries, Inc.	Nexpro Trucks & Equipment Corp.
CESSCO, INC.	PNI Holdco, LLC
Classic Tube	Prime Vendor, Inc.
Connecticut Trailers, Inc.	PWXPress
Continental Battery Company	Redexim North America, Inc.
CraneWorks, LLC	Robert E. Little, Inc.
CT Metering Solutions	Royal Truck and Utility Trailer
CTE North America Corporation	SAYA SYSTEM TAVATAV, INC.
Custom Truck One Source, LP	Sherwin-Williams Paint Company - Anacortes
Deltek	SMOKEY MOUNTAIN MOTORS, INC.
directional mining and drilling	South Texas Brightwater Solutions, LLC
DORSEY TRAILER, LLC	Steel Green Manufacturing
DuCo, LLC	Swain Distribution, Inc.
East Coast Trucks and Trailer, Inc.	Terex Utilities
Ecco Equipment, LLC	The Charles Machine Works, Inc.
Express Custom Trailer Mfg.	The PlanIT Room
FAE USA, inc.	The Tools Man, Inc.
Felling Trailers, Inc.	Thermo-Lay Manufacturing, LLC
Ferguson Enterprises, LLC	Thompson Pump and Manufacturing Company, Inc.
Fort Garry Industries Ltd.	Timberland Equipment Limited
Fouts Bros, Inc.	Time Manufacturing Company
Gibbsville Implement, Inc.	Trackem GPS
Grainmaster Manufacturing, Ltd.	TSE International, Inc.
Grounded RVs, INC.	Unified Fleet Services
Gyro-Trac Corporation	Upciti
Helix Traffic Solutions	UTV International
Hiscomp, LLC	Vermeer Corporation
Huddig, Inc.	WASTEWATER SOLUTIONS, LLC
IEG Dealerships, LLC	Western Trailer Sales Co.
Inline Electric	Windy City Representatives
Interquip USA, LLC	Woods Equipment Company
JACK DOHENY COMPANIES, INC.	WS HEALEY CHEVROLET
JHouston Holdings, LLC	Zbros Enterprise, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the

Sourcewell Procurement Portal, on September 11, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

Altec Industries, Inc.
Aluforce, Inc.
Anderson UnderBridge
Atlas Toyota Material Handling, LLC
CTE North America Corporation
Custom Truck One Source, LP
Elliott Equipment Company
Felling Trailers, Inc.
Fouts Bros, Inc.
Grainmaster Manufacturing, Ltd.
IEG Dealerships, LLC
JACK DOHENY COMPANIES, INC.
JHouston Holdings, LLC
LAL Acquisition, Inc.
Nexpro Trucks & Equipment Corp.
Terex Utilities
The Charles Machine Works, Inc.
Time Manufacturing Company
TSE International, Inc.
UTV International
Vermeer Manufacturing Company dba Vermeer Corporation
WASTEWATER SOLUTIONS, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Julie Riebe, NIGP-CPP, Senior Procurement Analyst
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, NIGP-CPP, Procurement Analyst II
Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from Aluforce, Inc., JHouston Holdings, LLC, and Wastewater Solutions, LLC, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Altec Industries, Inc., provides Sourcewell participating entities access to their full product line of equipment, including aerial devices, derricks, and cable placers. Altec models come with a limited lifetime warranty. Altec directly sells and services through their robust sales network and 50 Service Centers located throughout the United States and Canada. They are offering participating entities competitive pricing.

Anderson Underbridge manufactures and rents under-bridge access equipment used for bridge inspection, maintenance, and repair. They can provide Sourcewell participating entities access to trailer mounted, electric mounted and truck mounted inspection platforms. Anderson directly sells and services their equipment through

their robust sales network throughout the United States and Canada. They are offering participating entities competitive pricing.

Custom Truck One Source, L.P., has over 30 years of experience as a manufacturer providing trucks and customized equipment. They have an extensive sales and service network with more than 40 service locations and over 250 suppliers supporting the United States and Canada. Custom Truck offers a one-year equipment warranty that covers all products, parts, and labor, as well as preventive maintenance programs and extended warranties. Their pricing reflects substantial discounts from off MSRP with volume discount available for Sourcewell participating entities.

DuCo, LLC, dba Elliott Equipment Company was founded in 1948, engineering and manufacturing their products distributed through independently authorized dealers. DuCo, LLC offers a wide array of truck-mounted aerial work platforms, digger derricks and boom trucks with built-to-order customization for Sourcewell participating entities. They offer a significant discount from list price for Sourcewell members.

The Charles Machine Works, Inc., dba Ditch Witch, offers a wide range of public utility equipment. They have a large independent dealer network throughout the United States and Canada, along with over 600 trained service personnel. Financing and competitive discounts off MSRP are available to Sourcewell participating entities.

Time Manufacturing Company brands include Versalift, BrandFX, and Aspen Aerials in addition to the Ruthmann portfolio. They offer a complete solution including bucket trucks, high access aerials, compact aerials, service trucks, cable placers, and digger derricks with a dealer network that covers the United States and Canada. A one-year parts and labor warranty is included, and two extended warranties periods are available. Time Manufacturing offers competitive pricing and discounts off MSRP to Sourcewell participating entities.

Vermeer Corporation manufactures a wide range of equipment, including trenchers, vacuum excavators, directional drills, pile drivers, piercing tools, and utility locating equipment. They operate a broad sales and service force with 137 dealership locations across the United States and 13 in Canada. Vermeer provides a standard one-year warranty, with options for extended warranties. They are offering competitive pricing with additional volume discounts available.

For these reasons, the following awards of Sourcewell **Master Agreement #091125** are recommended:

Altec Industries, Inc.	#091125-ALT
Anderson Underbridge	#091125-ANU
Custom Truck One Source, L.P.	#091125-CUK
Elliott Equipment Company	#091125-EEC
The Charles Machine Works, Inc.	#091125-CMW
Time Manufacturing Company	#091125-TIM
Vermeer Corporation	#091125-VRM

Sourcewell

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Signed by:

Neva Crawford

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Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE

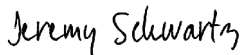
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #091125 Public Utility Equipment with Related Accessories and Supplies**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **April 16, 2026**.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer